Microsoft 365 for Education
Product licensing overview
FTE = Full Time Equivalent means any staff/faculty who work more than 200 hours per year. When calculating your faculty/staff FTE count, include student employee.

FTE counts are calculated as follows:

\[
\text{Full time faculty} + \frac{\text{Part time faculty}}{3} + \text{Full time staff} + \frac{\text{Part time staff}}{2} = \text{Total faculty/staff FTE}
\]
• **KW** = Knowledge Worker means any employee (including a student employee), contractor, or volunteer who uses a product or qualified device for the benefit of the institution or within the user’s relationship with the Institution
ELIMINATING COMPLEX CALCULATIONS & SIMPLIFYING USER DEFINITIONS

2015-2018

Full-Time Equivalent

Total employee count 4,000

+ 2,000 full-time faculty
+ 600 part-time faculty / 3
+ 1,000 full-time staff
+ 400 part-time staff / 2

TOTAL PAID FTE = 3,400

2018-2021

Knowledge Worker

Total employee count 4,000

Knowledge Worker: means any employee (including a student employee), contractor, or volunteer who uses a product or qualified device for the benefit of the institution or within the user’s relationship with the Institution

3,400 Knowledge Worker

600 Transition (= 2/3 of 600 part-time faculty + 1/2 of 400 part-time staff)

TOTAL PAID KW = 3,400
• **EQU** = Education Qualified User means an employee or contractor (except Student) who accesses or uses an Education Platform Product for the benefit of the Institution.
Qualifying for EES with Education Platform Products

EES offers you access to Microsoft online services with the Education Platform Products*. You can qualify for EES with the Microsoft 365 A3 or A5 suites or their individual components organization-wide. The qualifying EES Education Platform Products are as follows:

- Windows 10 E3 or E5
- Microsoft Office 365 A3 or A5
- Microsoft Enterprise Mobility + Security E3 or E5
- Microsoft Office 365 ProPlus
ELIMINATING COMPLEX CALCULATIONS & SIMPLIFYING USER DEFINITIONS

2018 - 2021
Knowledge Worker

Total employee count 4,000
(including 200 Student Employees)
3,400 Knowledge Worker
600 Transition

TOTAL PAID KW = 3,400

2021 - 2024
Education Qualified User

Total employee count 4,000
(including 200 Student Employees)
3800 Education Qualified Users
200 Student employee

Education Qualified User:
Education Qualified User means an employee or contractor (except Student employee) who accesses or uses an Education Platform Product for the benefit of the Institution.

TOTAL PAID EQU = 3,800
Core CAL Suite and Enterprise CAL Suite

CAL Suite Mapping

Enterprise CAL Suite
- Windows Server Active Directory
- Exchange Server Enterprise CAL with Services
- SharePoint Server Enterprise CAL
- Skype for Business Server Enterprise CAL
- Exchange Online Archiving for Exchange Server
- Advanced Threat Analytics
- Windows Server CAL
- Exchange Server Standard CAL
- SharePoint Server Standard CAL
- Skype for Business Server Standard CAL
- System Center Configuration Manager CML
- System Center Endpoint Protection

Core CAL Suite
Student Use Benefits is a program that entitles Students to free copies of the software after paid versions are purchased for 100% of an Institution’s Education Qualified User count.

If a Qualifying product is purchased via a suite(bundle for 100% of Education Qualified Users: student ratio is 1:40, if the Qualifying product is purchased Standalone the Education Qualified User: student ratio is 1:15

If customer purchases a “mix” of plans within an EPP (e.g. M365 A3 and M365 A5), the Student Use Benefit is based on the lower plan (e.g. M365 A3)
Office 365 A1 license (free)

A1 license can be assigned to NON-EQU qualified users

There is no limit to the A1 licenses that can be requested, but request should be explicit through the CRUI portal

A1 licensing will not change in the transition to the new agreement

A1 features and products may be changed by Microsoft
Concessioni per framework CRUI al MS CASA-EES

- Si applica per almeno 100.000 EQU totali
- Minimo 100 EQU per Enrollment (fuori CRUI richiesti 1.000 EQU)
**Principali novità nuovo accordo MS CASA-EES**

- Completata concessione Transition SKU
- Completata concessione M365 A3 CoreCAL SKU
- Sconto Azure da 0% a 8%  
  (sconto Microsoft)
- Sconto M365 A3 del 19,2%  
  (sconto Microsoft)
- Sconto M365 A5 tra 10% e 33%  
  (sconto Microsoft)
- Possibile mix M365 A3 e M365 A5
## Microsoft 365 Education Plan Comparison

<table>
<thead>
<tr>
<th>Feature</th>
<th>Microsoft 365 A3 (Per-User)</th>
<th>Microsoft 365 A5 (Per-User)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating System</strong></td>
<td>Windows 10 Enterprise upgrade</td>
<td>Pro Edu/Ent</td>
</tr>
<tr>
<td><strong>Microsoft 365 Apps</strong></td>
<td>Install Word, Excel, PowerPoint, OneNote, Outlook, Access, and Publisher on up to 5 PCs/Macs + 5 tablets + 5 smartphones per user</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Commercial use rights for Office mobile apps and Office for the web</td>
<td>●</td>
</tr>
<tr>
<td><strong>Email &amp; Calendar</strong></td>
<td>Exchange</td>
<td>Plan 2 (100 GB)</td>
</tr>
<tr>
<td><strong>Social &amp; Intranet</strong></td>
<td>SharePoint, Yammer Academic</td>
<td>Plan 2</td>
</tr>
<tr>
<td><strong>Meetings, Calling, Collaboration, &amp; Learning</strong></td>
<td>Teams</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Phone System, Audio Conferencing</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Minecraft: Education Edition</td>
<td>●</td>
</tr>
<tr>
<td><strong>Files &amp; Content</strong></td>
<td>OneDrive</td>
<td>1-5 TB</td>
</tr>
<tr>
<td></td>
<td>Microsoft Search, Microsoft Stream, Sway for Office 365, Microsoft Forms</td>
<td>●</td>
</tr>
<tr>
<td><strong>Business Apps</strong></td>
<td>Planner, To-Do</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Bookings</td>
<td>●</td>
</tr>
<tr>
<td><strong>Power Platform</strong></td>
<td>Power Apps for Microsoft 365, Power Automate for Microsoft 365</td>
<td>●</td>
</tr>
<tr>
<td><strong>Device &amp; App Management</strong></td>
<td>Microsoft 365 Admin Center, Microsoft Intune for Education, Windows AutoPilot, Fine Tuned User Experience, Windows Analytics Device Health</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Mobile Device Management for Microsoft 365</td>
<td>●</td>
</tr>
<tr>
<td><strong>Security</strong></td>
<td>Windows Hello, Credential Guard and Direct Access, Azure Active Directory Plan 1, Microsoft Advanced Threat Analytics, Defender Antivirus and Device Guard, Azure Information Protection Plan 1, Windows Information Protection, BitLocker</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Azure Active Directory Plan 2, Microsoft Defender Advanced Threat Protection (ATP), Office 365 ATP Plan 2, Azure ATP</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Cloud App Security, Safe Documents</td>
<td>●</td>
</tr>
<tr>
<td><strong>Compliance</strong></td>
<td>eDiscovery Content Search, manual sensitivity and retention labels</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Office 365 Data Loss Prevention (DLP) for email and files, eDiscovery Export, eDiscovery Hold, Litigation Hold, In-Place Hold, basic Audit, Email archiving</td>
<td>●</td>
</tr>
<tr>
<td><strong>Analytics</strong></td>
<td>Insights by MyAnalytics (Outlook plug-in)</td>
<td>●</td>
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<tr>
<td></td>
<td>Education Analytics</td>
<td>●</td>
</tr>
<tr>
<td></td>
<td>Power BI Pro</td>
<td>●</td>
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</tbody>
</table>